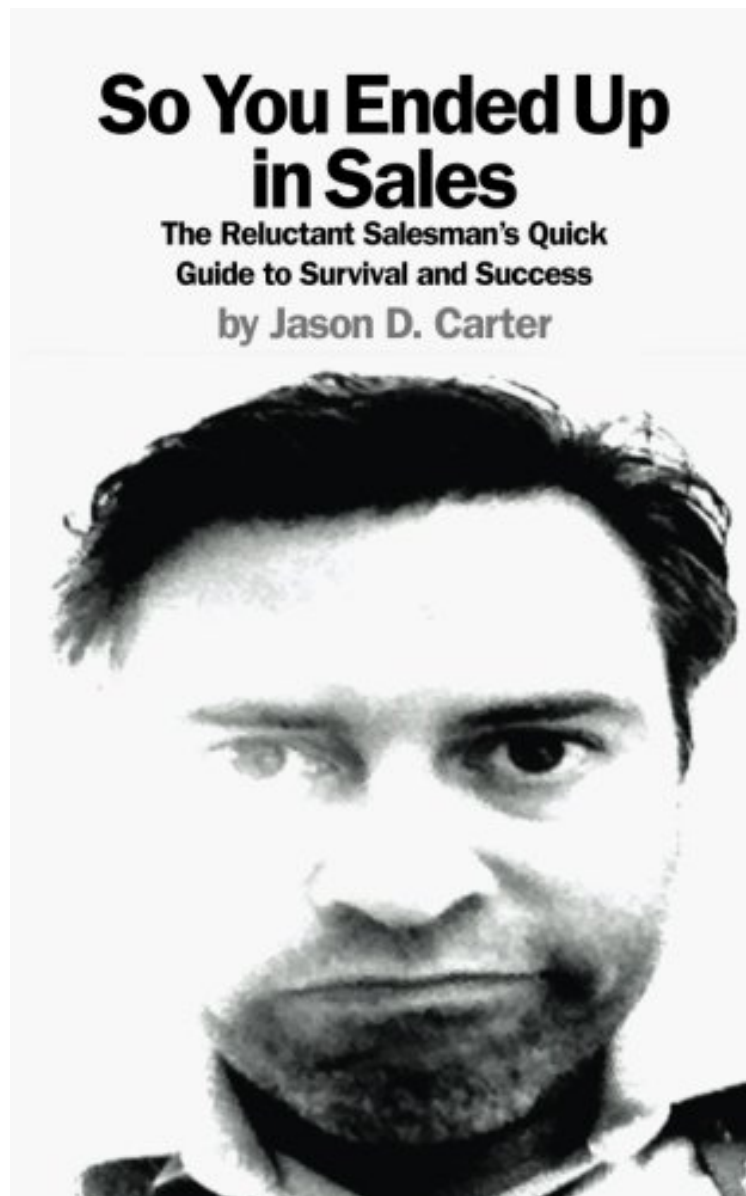


(Online library) So You Ended Up in Sales: The Reluctant Salesman's Quick Guide to Survival and Success

So You Ended Up in Sales: The Reluctant Salesman's Quick Guide to Survival and Success

Jason D. Carter

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Jason D. Carter : So You Ended Up in Sales: The Reluctant Salesman's Quick Guide to Survival and Success before purchasing it in order to gage whether or not it would be worth my time, and all praised So You Ended Up in Sales: The Reluctant Salesman's Quick Guide to Survival and Success:

0 of 0 people found the following review helpful. Cuts to the boneBy JeffI gave this book the 5th star as I looked in the mirror this morning. I finished it last night along with a bottle of wine. On a Wednesday. For no good reason. Honestly, Mr. Carter puts forth some good lessons on life as well as on a sales career and does it in a manner that is really funny. I recommend this for anyone in any career who is still wondering what they are going to be when they grow up. I also recommend it to anyone who thinks people in Sales are just Johnnies. This confirms it.0 of 0 people found the following review helpful. Could NOT put it down.By Danielle kieschnickI thought this was such and honest and hilarious read. I could not put it down and kept reading parts of it to my friends. Loved it.0 of 0 people found the following review helpful. Witty and worldlyBy MuenzieFunny, satirical and poignant, a good read for the aged , the young and in between . Keep up the pen busy.

When you were a wide-eyed kid filled with dreams and joy, what did you want to be when you grew up? A ball player? A doctor? An adventure guide with a reality show on cable television? Whatever the case may be, unless you ate your weight in paint chips or displayed early onset masochistic tendencies, it's unlikely (impossible) that you grew up running through grassy fields dreaming about a career in freaking sales. You see, none of those silly dream jobs ever panned out (uh, duh) and now you're circling the drain of life's filthy shower while your friends who weren't so inexplicably reckless with their career choices became law firm partners or got jet rich dumping a small business onto the highest bidder. But not you. Not only are you way behind on your car payments, (if you have one) but life in general. The good news is that there's a welcoming place to go after every other door has crushed your face flat. Fortunately, there's a peculiar place that will continue to recruit and embrace hard luck cases like you just one small set back away from taking a warm bath with a red hot toaster. Thankfully, friend, there is a place. . .called sales.

About the AuthorJason D. Carter's screenwriting credits include, A Straight Jacket in Prague, Alaskan Dogs, The Margarita Incident, Dog Leg Left, The Fortunate 400 and Peyton Seager. All of which were produced. . .into cat box liner. And because he lost his shirt riding FFIV into the ground during the .com correction, he was unable to move his new wife from LA to Telluride and continue writing garbage. So he did what most English majors do when the music stops playing. He got a job. In sales.