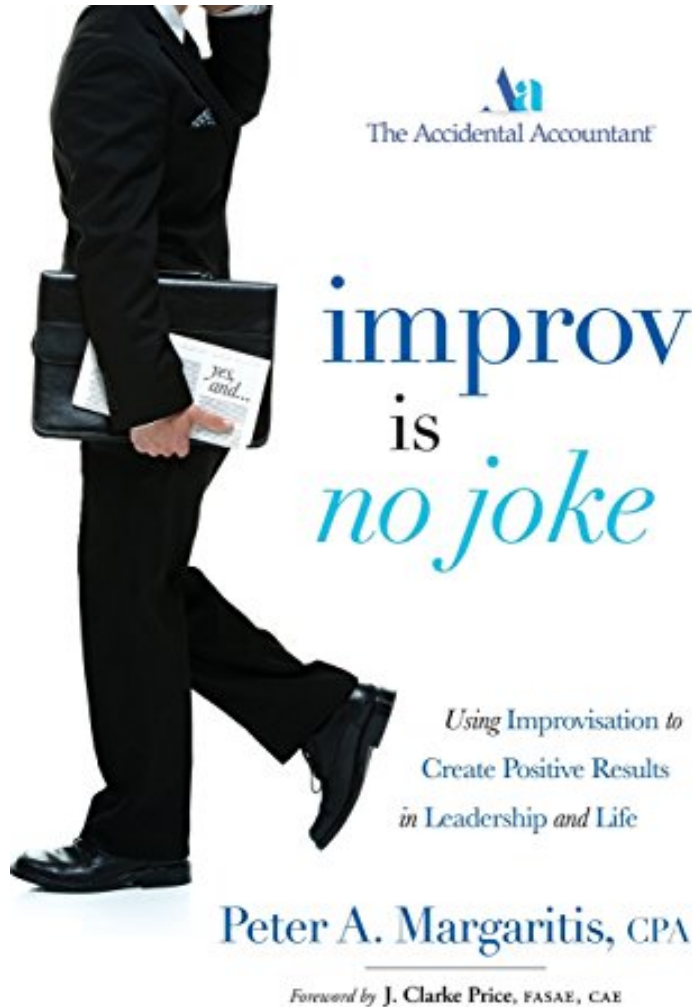


Improv Is No Joke: Using Improvisation to Create Positive Results in Leadership and Life

Peter A. Margaritis CPA

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Peter A. Margaritis CPA : Improv Is No Joke: Using Improvisation to Create Positive Results in Leadership and Life before purchasing it in order to gauge whether or not it would be worth my time, and all praised Improv Is No Joke: Using Improvisation to Create Positive Results in Leadership and Life:

0 of 0 people found the following review helpful. "Yes and" he did a great job opening my eyes (and mind) to concepts I ...By CustomerI am an ex-accountant who also did a short-lived stint as a professional actor. When I looked

at the book, I was curious what could Mr. Margaritis tell me about improv or accounting? "Yes and" he did a great job opening my eyes (and mind) to concepts I had long forgotten about, i.e., listening to other people, being creative and accepting positivity. His examples are real and grounded and his use of humor is refreshing. I read the book cover to cover in one sitting because he kept me enthralled on his stories and explanations. I highly recommend his book if you're looking for some fresh ideas to open your business processes and even if you're not looking, you will be pleasantly surprised by his experience and approach.

0 of 0 people found the following review helpful. *Improv and Accounting?* By Karen A. YoungWow - an accountant and improv? Who would have thought? This book is a must read for anyone that interacts with people on a daily basis. Not only can this apply to accounting but so many fields - HR for instance. After reading the book, I was surprised at how much of what I do day-to-day could actually be called improv! Now, not necessarily in the comedic sense but - it's imperative in my profession to 1) listen and 2) not work to bring the person/idea/concept down but to build it up. I try to regularly incorporate Mr. Margaritis' recommendations into my daily interactions. You should too!

0 of 0 people found the following review helpful. *A Very Impactful and Authentic Perspective on Improv* By Mike SciortinoThis book is entertaining and contains excellent examples and ideas you can use to help you connect and nurture meaningful relationships. It offers an upbeat, clear path for you to open doors to new possibilities in business and in your personal life by following Peter's suggestions.. This is a must read for anyone seeking a simple, proven way to earn the trust and respect of others while moving forward with confidence.

Improve your life, where everything's not made up and the points do matter. Drew Carey's show *Whose Line Is It Anyway?* has turned improvisational comedy into a pop culture phenomenon. But improv more than just laughs—it's a valuable training tool that will make you a more effective business professional. Inside, you will discover how to:Š Replace negative phrases like "Yes, but..." with successful terms like "Yes, and..."Š Park your agenda and really hear your client out. By listening to understand, you can adapt to their ideas and produce a more positive outcome.Š Grow your client relationships beyond the numbers to build rapport, comfort, and trust. *Improv is no Joke* is a must-read for accountants, bankers, and other financial professionals to sharpen their invaluable leadership and communication skills you need to successfully relate to clients and communicate complex information in a user-friendly way. "Peter is the first CPA speaker who actually made me laugh. Who knew accountants could be funny AND inspiring? Now, if I could just get my taxes to not be a joke!"—Judy Carter, author of *The Comedy Bible* and *The Message of You*

About the Author Peter A. Margaritis, CPA is a speaker, educator, trainer, stand-up comedian, and self-proclaimed chief "edutainment" officer for *The Accidental Accountant*[™]. His firm helps accountants and other business leaders to increase their profitability by strengthening their business success skills and improving morale through better communication. Peter has a BA from University of Kentucky and a Master's in Accountancy from Case Western Reserve University. Peter is a CPA in the state of Ohio but does not practice. He is a member of the American Institute of CPAs, Ohio Society of CPAs, Georgia Society of CPAs, and the National Speakers Association. He is a past-chair of the Ohio Society of CPAs executive board and a past member of the AICPA governing council.
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