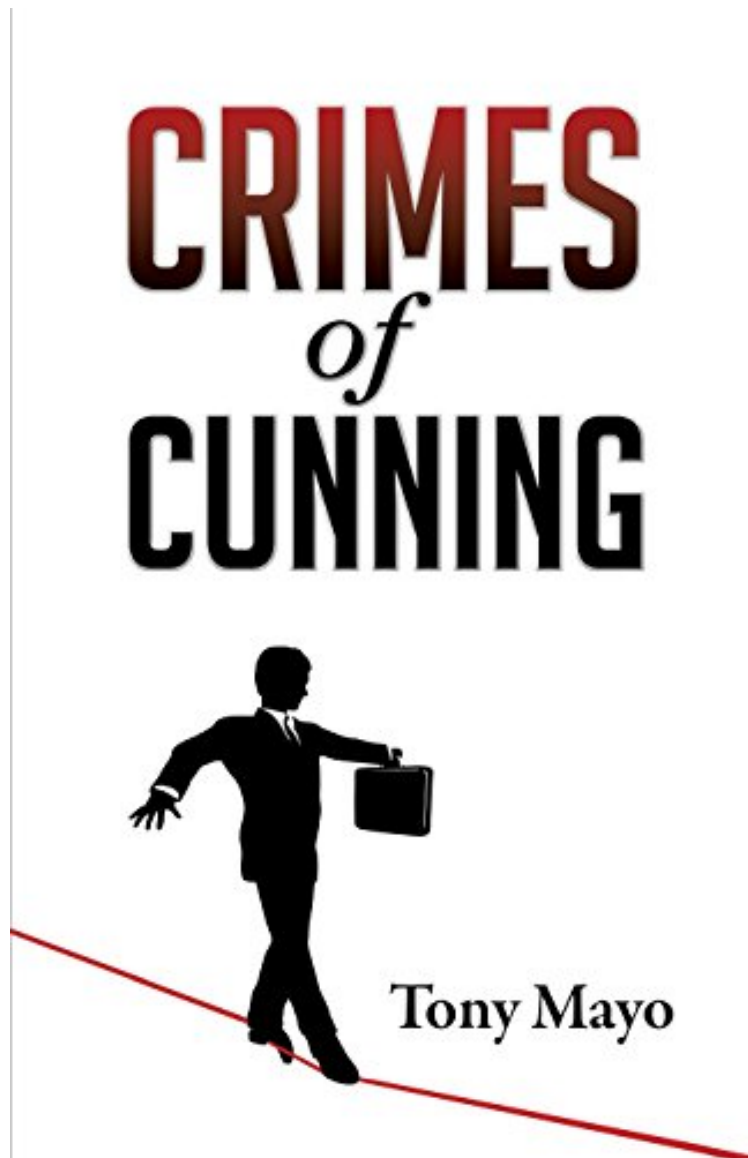


[FREE] Crimes of Cunning: A comedy of personal and political transformation in the deteriorating American workplace.

## **Crimes of Cunning: A comedy of personal and political transformation in the deteriorating American workplace.**

*Tony Mayo*

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**Tony Mayo : Crimes of Cunning: A comedy of personal and political transformation in the deteriorating American workplace.** before purchasing it in order to gage whether or not it would be worth my time, and all praised Crimes of Cunning: A comedy of personal and political transformation in the deteriorating American workplace.:

1 of 1 people found the following review helpful. Love the vocabulary in this book!By Phyllis CampagnaThis 'novel' is a thinly disguised autobiography which is humorous, instructive, and a primer for those wanting to better understand business leading up to the turn of the century. Mayo's style is often tongue-in-cheek, delivering hard, sometimes callous truths while remaining honest about his own contributions and learnings. Well written and much enjoyed!1 of 1 people found the following review helpful. Instructive and amusingBy Nick ShearsIn this memoir, Tony Mayo tells of his obsession to excel in business school and as a salesman in the wild upheavals of the telecom market in the 1980s. The book succeeds because he has a great eye for detail and chronicling the high-stakes negotiations, where his job and those of his colleagues hung in the balance. Mayo also is very good at relating wry anecdotes in which no one is spared, least of all himself. Even in the successes he recounts, Mayo cites misgivings about the poor ethics and callousness of his business. He also acknowledges the strain that corporate travel puts on families. Mayo's book could be good reading for today's college business majors, helping them recognize and avoid today's companies headed for scandal and bankruptcy.0 of 0 people found the following review helpful. Crimes of Cunning was a fun and nostalgic read for meBy Robert MillsteinCrimes of Cunning was a fun and nostalgic read for me. The author has an uncanny way of bringing into clear relief the larger trends of the time, a time I lived through, sometimes even as a consultant as he was. Yet, like the ill fated frog in warming water, I didn't really notice what was going on around me. I was just lucky enough to be given an early chance to run for the hills. Mr. Mayo stayed a long time, learned a lot, and shares it here with wit, style and a wonderfully entertaining set of footnotes revealing all sorts of details. Don't miss those! Or this book.

Fast-paced, funny, and smart. This novel puts you into the world of a young MBA striving to succeed at a famous high-tech company. Brash and confident yet comically inept, Tony clashes with colleagues, clients, and even his biggest supporters. He fires his most loyal employee, derails the career of his only friend, and nearly destroys his young marriage before transforming from chilly corporate collaborator to empathetic executive coach. Laugh and learn as his clients turn criminal, corporations collapse, and compassion triumphs. Veteran executive coach Tony Mayo draws on his years inside Arthur Andersen, Wall Street, and MCI to share a moving story that explains why your 401k shrank, your house is underwater, and your job stinks. The comedy and conflict illustrate management methods and personal practices that can improve your career and deepen your personal relationships. Author's Foreword In the 1980s, I was a minor participant in major trends that would blow up the world economy in 2008, determine the dehumanizing workplace culture of today, and establish the Wall Street plutocracy that still guides governments and blames the poor for the plight of the middle class. Our descent began in the eighties, from endless e-mails to mind-numbing meetings, deregulated banks to defunded pensions, mortgage-backed securities to job insecurity, hedge fund royalty to vanishing loyalty, private equity to income inequality, even Starbucks ubiquity and business books' vacuity. I reluctantly admit that I eagerly supported every aspect of it. I ate the dog food and drank the Kool-Aid™. I believed in and tried to practice the free market economics and financial engineering I had been taught at the University of Chicago. I worked nights and weekends at an investment bank to help create a trading platform for one of the first derivatives. I willfully immersed myself in the toxic corporate culture of MCI. I was a true believer who gave thanks to capitalist economists Milton Friedman and Alan Greenspan, cowboy capitalists Bill McGowan and Michael Milken, and most of all to cowboy president Ronald Reagan for making the 1980s "Morning in America." I was wrong. Now, I am mourning for America. This novel, detailing a descent and incipient redemption similar to my own, is partial penance and restitution. I hope this story encourages my readers to make better choices and a better world than I did. After experiencing MCI, I began my search for a way of working that encouraged people to produce results while feeling appreciated, connected, and healthy. That quest made me an executive coach and gave me a life dedicated to workplaces of humanity and prosperity.

About the AuthorTONY MAYO is an executive coach to owner operators of mid-sized businesses. His work with CEOs and their teams on complex issues of strategic importance includes: one-to-one coaching, design and facilitation of strategy and alignment retreats, and enduring peer-consulting teams of top executives from different organizations.